

# A Palate of Possibilities for **Commercial Operators**

Trend-forward, nutritious and incredibly versatile, pecans bring life to so many menu applications—from sweet to savory and anywhere in between.



## **Why Pecans Can Help Power Your Menus**

- **72% of operators cite rising food costs as their primary concern.** Creating audience demand is critical, and pecans deliver proven purchase intent. In fact, 9 in 10 consumers are interested in items with pecans.<sup>2</sup>
- 80% of consumers look forward to new food and beverage trends in 2025.<sup>3</sup> Pecans stand out in sweet, spicy, smoky, salty, and savory flavor profiles. Perfect for capitalizing on the latest culinary obsessions.
- 84% of diners frequently seek novelty on the menu when eating out or ordering in.<sup>4</sup> Pecans are a flavor favorite for adventurous diners with new product introductions featuring this powerhouse ingredient increasing by 54%.<sup>5</sup>

Unlock the power of pecans and connect your customers to a world of creative culinary possibilities today.



# 5 Reasons to Crack **Open Powerful Pecans in Your** Restaurant

What makes pecans the mightiest of superfoods across so many



# 1. Consumer Appeal

77% of consumers like or love the rich, buttery flavor pecans bring to a finished product. And 64% say they will choose pecans more often given that they fit into plant-based and keto-eating plans.7

#### 2. Flavor Versatility

75% of consumers think pecans go well with other ingredients and flavors. Chefs can complement trending "fusion flavors" with pecans' sweet taste in new recipes and seasonal specials.

#### 3. Texture Potential

Pecans offer a unique texture that can mimic the mouthfeel of meat—making it the ideal ingredient for plant-based meat products.

### 4. Premium Appeal

Most pecan lovers will pay more for their favorite nut on menus. In fact, consumers are willing to pay an average of \$0.60 and up to \$1.41 more<sup>10</sup>, as they perceive menu dishes as "higher quality" and 'trendier" with pecans.<sup>11</sup>

## **5. Superfood Nutrition**

Each one ounce serving delivers 3g of plant-based protein, 36mg of plant sterols, 11% DV of dietary fiber and 10mg of flavonoids, making pecans an ideal superfood.

## **Get Passionate**

## **About Pecans!**

Looking for pecan-based recipes, serving ideas, nutritional know-how, or supplier connections? Visit EatPecans.com or email info@eatpecans.com.

1 Datassential, Table Stakes Report, 2024 2 Datassential. Custom Research fielded November 2022, an online survey of 1,500 consumers representing the general opopulation.

3 Datassential, Food Trends, 2024.

4 Mintel, US Spring/Summer Flavors and Ingredients on the Menu Market Report 2024.

5 Mintel. Global New Product Database

(GNPD), 2022. 6,7,8 Datassential. Custom Research fielded November 2022, an online survey of 1,500 consumers representing the general

population. 9 Mintel. Global New Product Database (GNPD), 2022. 10,11 APPB Pecan Incrementality Study, Halverson.IO, January 2025.



EAT **PECANS** 

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